

Message Text

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44

ACTION NEA-16

INFO OCT-01 ISO-00 AID-20 SCI-06 HEW-08 EB-11 COME-00

CIAE-00 INR-11 NSAE-00 RSC-01 DRC-01 /075 W

----- 040305

R 271200Z SEP 74

FM AMEMBASSY CAIRO

TO SECSTATE WASHDC 9217

LIMITED OFFICIAL USE CAIRO 7588

E.O. 11652: NA

TAGS: TPHY OSCI EG

SUBJ: FAITH AND HOPE SOCIETY

REF: (A) CAIRO 7470; (B) STATE 211851

1. APPRECIATE DEPT'S HANDLING GARIN AS INDICATED
REFTEL (B). EMBASSY, WHILE WISHING TO BE OF ALL
FACILITATIVE ASSISTANCE SHARES DEPT'S VIEW THAT
PRIMARY LINE OF COMMUNICATIONS SHOULD BE BETWEEN
GARIN AND HOSNY. MESSAGES WHICH ARE SENT TO EMBASSY
FROM GARIN MUST SIMPLY BE TRANSMITTED TO A PERIPATETIC
HOSNY, WHO OFTEN IS NOT AVAILABLE. EMBASSY HAS SPENT
HOURS OF TIME TRACKING HIM DOWN IN CAIRO OR
ALEX. GARIN'S LATEST CALL RECEIVED, BY THE WAY, AT
2AM IN THE MORNING.

2. TELEX FROM GARIN (PARA 1 REFTTEL B) HAS BEEN
RECEIVED. IT IS SIMPLY A REPETITION OF WHAT ALREADY
HAS BEEN CONVEYED ORALLY TO HOSNY (REFTEL A), BUT
CONTAINS STATEMENTS SUCH AS "REGRETFULLY THIS DEVELOPMENT
OUT OF CONTROL" AND "PLEASE COMMUNICATE ABOVE DIPLO-
MATICALLY TO HOSNY". WE WERE ENDEAVORING TO SANITIZE
THE TELEX SO AS TO PASS IT ON TO HOSNY WHEN WE RECEIVED
A CALL FROM HIM SAYING HE HAD TELEX HIMSELF FROM GARIN.
HOSNY SEEMED TO FEEL THAT GARIN'S MESSAGE WOULD ENABLE
HIM TO ASK FOR CHANGES IN L/C FROM OSMAN'S OFFICE AND
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BANQUE DU CAIRE. ALTHOUGH IRRITATED BY DEVELOPMENTS

HOSNY SAID HE WOULD DO WHAT HE COULD TO STRAIGHTEN MATTERS OUT PROMPTLY. (FYI THIS MEANS HE WILL CONTACT OSMAN'S OFFICE AND THE BANK ON SATURDAY MORNING WHEN OFFICES AGAIN ARE OPEN. GARIN'S MESSAGE RECEIVED AFTER CLOSE OF BUSINESS ON THURSDAY, WHICH IS EARLY BECAUSE OF RAMADAN). HOSNY TOLD US HE HOPES TO OBTAIN "AGREEMENT TO

CONDITIONS IN GARIN'S TELEX" ADDING "THESE ARE REALLY SMALL MATTERS AND WE OUGHT TO GET ON WITH THE JOB".

3. PART OF THE PROBLEM IN THIS SITUATION RESULTS FROM THE WAY GARIN OPERATES. FRANTIC PHONE CALLS, TERSELY-WORDED ULTIMATUM-LIKE TELEXS ARE NOT WHAT IS NEEDED IN DEALING WITH HOSNY AND OTHER EGYPTIAN OFFICIALS. SUCH MESSAGES SIMPLY ERODE CONFIDENCE IN GARIN AND VEX THEM. WHILE IT MAY BE A BIT MORE COSTLY TO SEND FULLER, MORE CLEARLY AND TACTFULLY WORDED EXPLANATIONS, THEY WOULD SAVE IN THE LONG RUN. A MESSAGE DESIGNED TO ELICIT A SYMPATHETIC AS WELL AS PROMPT RESPONSE IS WHAT HOSNY REQUIRES IN THESE DEALINGS AND WHAT HE HAS ASKED FOR WHEN HE REQUESTS "HELPFUL DOCUMENTATION" HE CAN USE WITH OSMAN'S OFFICE AND BANK OFFICIALS.

4. HOSNY HAS REMINDED US THAT HE WILL BE LEAVING FOR A CONFERENCE IN SWITZERLAND (CAIRO 7397) ON TUES. OCT 1. HE EXPECTS TO BE AWAY 12 DAYS. HE HOPES, HOWEVER, TO HAVE L/C SQUARED AWAY BEFORE THEN. HE HAS GIVEN US THE NAME OF DR. (GEN) SALAH SHAWKI WHO WILL HANDLE THE PROJECT IN HIS ABSENCE. WHEN ASKED ABOUT MINISTER OSMAN AS A POINT OF CONTACT, HE SAID "OSMAN IS SPENDING A GREAT DEAL OF TIME NOW IN ISMAILIA (SUEZ CANAL) AND IS OFTEN UNAVAILABLE."

5. EMBASSY BELIEVES THAT WHILE SOME TIME WILL BE LOST AS A CONSEQUENCE OF THESE DEVELOPMENTS, POSTPONEMENT OF OPENING OF CENTER REMOVES SOME PRESSURE. IMPORTANT THING IS THAT GARIN, IF NOT ABLE TO MOVE FORWARD, AT LEAST NOT DO ANYTHING WHICH WILL DERAIL EQUIPMENT DELIVERY. DEPT REQUESTED TO INDICATE TO GARIN THAT HOSNY HAS RECEIVED HIS MESSAGE AND WILL TAKE ACTION ON LIMITED OFFICIAL USE

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SATURDAY.
EILTS

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NNN

Message Attributes

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